

# **JÁJÁ** group

- company profile



- »»» Constitution: 1986
- »»» Portuguese company
- »»» Leading in the Automatic Identification and labeling
- »»» National and International Presence
- »»» Global Turnover 2020: around € 3,9Millions. Provides solutions and information technology services to help customers achieve competitive advantages quickly and efficiently.
- »»» Ability of Label production: 211.000 mts/month in 1 shift and yield of 80% color 0 to 8
- »»» Volume of paper production ton: 10 tones/month digital, flexo and offset
- »»» Around 500 Installations year
- »»» Our professionals combine the rigor in the execution with their experience in:
  - Consulting
  - Systems Integration
  - Outsourcing
  - Infrastructure
- »»» Certification
  - ISO 9001 certified Quality Management System
  - FSC Chain of Custody certified
  - ISO 14001certified Environmental management system
- »»» Languages:
  - French, English, Spanish and Italian1



## IT – Distribution, Resale & Production

LoyPartnersal and good relationship with our (serious sales policy).  
Strong local support team for pre-sales (commercial and technical)  
Excellent after-service in relation to our competitors.  
Professional sales team. Experience and market knowledge



1986 - **JÁJÁ**, SA



Labeling, identification and printing systems

1995 - **Prontigraf**

[www.prontigraf.pt](http://www.prontigraf.pt)



Manufacture of Neutral labels and up to 8 colors

2008 - **Bestgraf**

[www.bestgraf.com](http://www.bestgraf.com)



Prepress, digital printing, offset printing and post printing.  
Scales, comercial and industrial weighing.

2016 -**Solprint**

[www.solprint.pt](http://www.solprint.pt)

## **we do not want to be Your supplier we want to be Your technology partner**

With an experience longer than 33 years in the label sector, we are today a leading group in identification area. work closely with our clients in implementing systems for barcode and RFID , we offer thermal and thermal transfer printers, printer – applicators, software, consumables and solutions, in label area for different types of industries as well as, through our staff we avail services in the formation and decision of investments.

Our goal is to affirm ourselves as a partner able to offer comprehensive advice and services with high added value in all stages of the supply chain (production, logistics, distribution, sale, etc.).

Our main activity is to offer complete solutions - software, hardware, supplies and specific services for the management and automation of the sales networks of storage logistics

Solutions are the result of more than 33 years of technological innovation and our experience in different vertical fields of industry and distribution.

Our years of service attest that we have always lived up to our motto "Innovating for our customers".

- »»» **The most complete range of labels, barcodes and RFID printers, scales, print apply systems, portable terminals, readers, and Auto-ID technologies.**
- »»» **A complete range of labels, tags and print materials**
- »»» **Software** for all solutions, data capture of automatic identification and creation of labels.
- »»» Full range of **ribbons** guarantee of optimized performance of the ribbon printer .
- »»» **Global solutions for automatic identification** and solutions tailored to the needs of its customers.
- »»» We cover the whole production cycle, from pre-press to finishing with utmost promptness and efficiency.
- »»» **Services, support and training** from pre-sales to after sales.
- »»» **Wireless** Technologies, Bluetooth, RFID, ..

## Auto-ID&Printer

- Barcode Printer
- RFID system
- Application Software
- Customer Services
- Print & Apply

...



## Scales

- Comercial & industrial weighing



## Printer consumables

- Blank Labels
- Tickets
- Color Labels
- Ribbon
- Tags RFID
- Wristband

...



## Accessories/solutions

- Dispensers
- Cutters
- Rewinders
- Printer-applicators
- bar code readers
- Portable terminals

...



SAP®



RFID



Z-Mode



Emulations



Print width	2"	3"	4"	6"	8"	
Industrial			<div> BA410</div>	<div> B-EX4</div>	<div> B-EX6</div>	<div> B-SX8</div>
Mid range			<div> BA420</div>			<div> B-852</div>
Desktop			<div> BV410D   BV420D   B-FV4</div>			
Portable	<div> B-FP2D</div>	<div> B-FP3D</div>	<div> B-EP4DL</div>			



## APLEX4 – Main values for end users



### AUTOMATE YOUR LABELING PROCESSES

- Easy migration from manual labelling to automatic labelling including the coexistence of both.
- The APLEX4 is a labelling system that is able to use Toshiba industrial label printers as print engines to provide high-performance and quality industrial printing.



### SIMPLIFIED MANAGEMENT

- Toshiba Industrial labelling solutions - 24 hours/7 days a week, manual and/or automatic.
- Use the same printing software application for both systems, as well as the same consumables (ribbon and labels) and parts.



### COSTS SAVINGS

- Automatic application solution with low cost due to the use of standard industrial printers as a print engine.
- Don't overpay! If your production is less than 1,800 products per hour, APLEX is the product that best fits your needs. You don't have to pay more for a complex custom-made automatic printing system. Save up to 50% on your investment.



### INSURED INVESTMENT

- When purchasing Toshiba B-EX4 Series printers, you can adapt them to Toshiba automatic systems in the future.
- RFID Ready, when you need to read/record RFID tags.







## Greater availability of accessories (modularity)

Automatic cutters

Peel-off modules

Ribbon saving module

External I/O Interface

Real Time Clock



RFID Modules

Scanners



LAN / WiFi

Communications

Autonomous keyboards



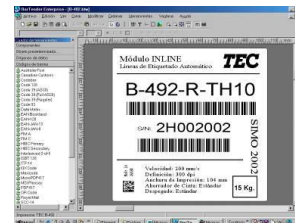
Rewinders

## Consumables:



Ribbon

Double face paper



Label design Software



RFID Tags and Labels

**Greater availability of global solutions and modularity**

### Print & Apply



wood transformation



Electronics and Automotive.



Healthcare & Pharmaceutical



Food Manufacturing



***Labeling, identification  
and  
Printing systems***

## Our Commitment:

- Our company is committed to achieving the highest quality for our products and to extend the utmost courtesy in our service in order to make everybody who establishes a commercial relationship with us feel completely satisfied.
- Offer to our customers the best products on the market, reliability and services with the most competitive price.
- As a result of the ongoing investment in human resources upgrading and investment in the technology sector, we can offer full compliance with deadlines and an exceptional quality/price ratio
- One of the most important factors in the success of many projects is the time (delivery deadline and response capability). To monetize this time we give the maximum value to the close Cooperation with our customer and we have permanent stocks of all consumables (Ribbons Print (foil), Papers and Self-adhesive Labels, Vinyl, Fabric, Plastic, Card stock, among others ...)

**UK**

- WM Morrisons
- Royal Mail
- NHS
- Manchester United
- NHS
- Costcutter
- Securicor
- Sainsbury
- Walkers
- BA Cargo
- Booths
- The National Gallery
- Farmfoods

**FRANCE**

- La Poste
- Carrefour
- CASINO
- EuroDisney
- Compagnie des Alpes
- Yves Rocher
- Groupe Franprix
- Système U
- Decathlon
- Renault
- Michelin
- Eurest
- E. Leclerc

**GERMANY**

- Burger King Europe
- REWE Group
- METRO
- Rossmann
- EDEKA
- Lekkerland
- Mueller
- DHL
- Volkswagen
- Henkel
- Deutsche Post
- Johnson & Johnson
- Nestlé

**SPAIN / PORTUGAL**

- ZARA International
- Repsol
- Correos
- Burger King
- PT Telecom
- Hoteles RIU
- DHL
- El Corte Ingles
- AhorraMas
- Imaginarium
- Jeronimo Martins
- UVESCO
- Bon Preu

**NETHERLANDS**

- AHOLD
- Agrimarkt
- Super de Boer
- Schuitema
- JUMBO
- PLUS
- SPAR
- Intratuin
- Deen
- CoopCodis

**BELGIUM**

- Delhaize
- CASA
- Colruyt
- Villeroy & Boch
- Toyota Europe
- Pizza Hut

**SWEDEN**

- OKQ8
- Life AB
- Colorama
- NK



- We combine our technology and products with strategic alliances to offer complete solutions (**Hardware / Supplies / Software / Services**).
- Our trading partners are frontline. Recognized and prominent within his domain.



**TOSHIBA**  
Leading Innovation >>>











**AHORRA Mas**



**AHORRA Mas**



**BRITISH AIRWAYS**



**Sainsbury's**  
making life taste better

**SPAR**



**YELMO CINEPLEX**

MARCHÉ **M** PLUS



**sanofi aventis**

MARCHÉ **M** PLUS



**colruyt**



**Dia**



**Costcutter**



### Central Europe

Brussels - Belgium

### Offices

Austria

Belgium

France

Germany

Ireland

Italy

Netherlands

Poland

Portugal

Spain

United Kingdom

### Local Services

Estonia

Latvia

Lithuania

Sweden

Finland

Greece

Hungary

Bulgaria

Croatia

Czech Republic

Denmark

Norway

Romania

Russia

Serbia and Montenegro

Slovakia

Slovenia

Turkey



- **Comprehensive Services** (Pre-sales and after-sales service)

Quality & Service is our motto. We concentrate on the essentials to help drive the overall strategic objectives of our customers.

- **Project Management**

- Installation: delivery, installation and start-up of the customised solution.

- **Support**

- Call Center and Help Desk (diagnostics, problem solving...)
- Preventive maintenance and Remote technical support
- Own laboratory for repairs and parts warehouse
- On-site intervention, participative maintenance and RMA
- Support for multi-brand hardware
- Different service levels SLAs (Service Level Agreements). and warranty extensions

- **Training**

- Specialized technicians Network to provide training





**We believe in YOU !**

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**You can trust**

**JAJA »» PRONTIGRAF »» BESTGRAF »» SOLPRINT »» TOSHIBA »» EPELSA**